

Education	Training Center, Com. Rivadavia-Chu, Argentina Wireline Logging Engineer Schlumberger	1979
	Universidad Federal, Uberlândia-MG, Brasil Electrical Engineer	1979
Strengths	Business Development, teamwork leadership and technical assistance in highly competitive markets	
Work Experience	Project Manager WKM Consultancy, LLC; Santa Cruz, Bolivia	2005-Present
	<ul style="list-style-type: none">• GTB Bolivia-Brazil pipeline, risk assessment and risk management• TRS pipelines, ROW encroachment report• TRS OSSA1 pipeline, risk assessment and risk management	
	Oro Negro refinery project Consorcio IncotecCarlosCaballero; Santa Cruz, Bolivia	2004-2005
	<ul style="list-style-type: none">• In charge of electrical engineering project, Power, Instrumentation and Control	
	Business Development Manager Conpropet Ltda; Santa Cruz, Bolivia	2003-2004
	<ul style="list-style-type: none">• In charge of new market development and to increase annual revenue• In charge of non-traditional service lines development• In charge of implementing a new business structure with the main objective of cost control and benefit maximizing	
	Independent Energy Consultant Conpropet Ltda; Santa Cruz, Bolivia	2002-2003
	<ul style="list-style-type: none">• Developed the rural electrification indicative plan for Pando, Beni and Santa Cruz states, contracted by the secretary of Energy and Hydrocarbons and financed by the World Bank• Was the project coordinator for Transredes "multi-pipe Pilcomayo river crossing" for Bolser-IST• Developed Riberalta's rural electrification project for the secretary of development under the better neighborhood program	
	Technical Assistant for New Technologies Sinco Bolivia S.R.L.; Santa Cruz, Bolivia	2000-2002
	<ul style="list-style-type: none">• In charge of LPG distribution project for the local electric cooperative• In charge of implementing the project Gas Station Inventory Management (GIM), incorporating Marconi Commerce technologies in points of sale (POS) and dispensers, and Veeder-Root storage tank measurement and liquid sensors for environmental protection• Also, developed the strategy to introduce the large fleet management for local fuel distributors	
	Business Development Manager Halliburton; Santa Cruz, Bolivia	1997-2000
	<ul style="list-style-type: none">• Developed new markets and increased sales from 8 to 12 MM\$ a year• Consolidated the presence of non-traditional service lines• Implemented a new business development structure, reducing expenses and increasing benefits by 20%	

Operations Manager	1990-1997
Traselco S.R.L.; Santa Cruz, Bolivia	
<ul style="list-style-type: none">• Rural electrification projects and high voltage line constructions• High rise and commercial buildings project design	
Country Manager	1988-1990
Halliburton; Chalons-Sur-Marne, France, Ankara, Turkey	
Field Manager	1984-1988
Halliburton; Brazil	
Field Engineer	1979-1984
Schlumberger/Halliburton; Peru, Mexico, Brazil	
Bolivian Engineering Society, Cattle Producers Association	
Professional Affiliations	
Languages	English, Portuguese, and Spanish